



TONEY

BUSINESS COACH

COACHING QUALIFICATIONS

Qualified SA Business Coach 25 May 2021
INHOUSE COACHING METROPOLITAN LIFE 20 Apr 2002

OTHER QUALIFICATIONS

MASTER OF SCIENCE: LEADERSHIP & CHANGE MANAGEMENT: LEEDS BECKET UNIVERSITY 30 Jun 2014
BACHELOR OF BUSINESS ADMIN HONOURS: 28 Apr 2011 SOUTHERN BUSINESS SCHOOL
MANAGEMENT DEVELOPMENT PROGRAM: 30 Nov 2004 STELLENBOSCH UNIVERSITY
MANAGEMENT DEVELOPMENT: TECKNIKON 30 Oct 1998 PRETORIA
TEACHERS' DIPLOMA : HOXANI COLLEGE OF 30 Nov 1983 EDUCATION
MATRIC: HOYOHOYO HIGH SCHOOL 30 Nov 1980

COACHING PASSION

I AM PASSIONATE ABOUT TRANSFORMATIONAL LEADERSHIP COACHING BECAUSE CUSTOMERS WILL ACHIEVE LONG TERM BUSINESS SUCCESS, WHILE MAINTAINING A LIFE-LONG RELATIONSHIP WITH MY CUSTOMERS.

WORK EXPERIENCE

I HAVE 28 YEARS OF MANAGEMENT, SALES AND MARKETING PERFORMING INSURANCE COMPANIES AS A REGIONAL GENERAL MANAGER.
LECTURERING SALES AND MARKETING STRATEGIES AT HONOURS AND MBA LEVEL.
MANAGEMENT TRAINING CONSULTING FOR 5 YEARS

COACHING SPECIALTIES

LEADERSHIP/ EXECUTIVE COACHING
CHANGE MANAGEMENT COACHING
BUSINESS COACHING FOR BUSINESS OWNERS, SMMES AND START-UPS
TEAM COACHING

COACHING EXPERIENCE

I HAVE FIFTEEN (15) YEARS COACHING EXPERIENCE, AS A PERFORMANCE COACH, COACHING TEAMS/GROUPS IN SALES, MARKETING AND MANAGEMENT FOR BOTH PUBLIC AND PRIVATE COMPANIES.
I HAVE BEEN COACHING MY MANAGEMENT AND SALES TEAMS FOR MORE THAN 20 YEARS.

