



TERRY *Business Coach*

COACHING QUALIFICATIONS

Qualified SA Business Coach	30 Jan 2021
ieQ9 Integrative Enneagram Solutions	10 Sep 2020

OTHER QUALIFICATIONS

Bachelor of Primary Education	10 Dec 1987
Business Management Diploma : Damelin	25 Oct 1989
Retail Management Diploma : UNISA	11 Dec 1991

COACHING SPECIALTIES

- Corporate and Executive Coaching
- Enneagram Coaching for Personal and Professional Development
- Retail Operations Individual and Team Coaching
- Team Workshops and Training

COACHING PASSION

My passion lies in coaching and developing Remote Leaders (Area/Regional/Exec) and high potential candidates, largely within the challenging retail environment. It was in the fast-paced corporate world that my passion for creating awareness in others - to enable them to grow beyond what they thought they could - was fostered. I am passionate about working with leaders who put integrity first. I have found that, with the use of the Integrative Enneagram development tool, focus is on what truly motivates the client, and this results in a great reflection on self and understanding of others. I resonate with John C Maxwell's statement when coaching: "The more intentional you are about your leadership growth, the greater your potential for becoming the leader you're capable of being"

WORK EXPERIENCE

Following an early teaching career, I have enjoyed 32 years corporate experience, across various facets of business. During that time, I have spent many hours developing individuals and working with teams. I have run small and flagship retail outlets throughout South Africa and for the past 8 years led a R3 billion division within retail as an Operations Executive, with a workforce in excess of 2 000 staff. I have also been the founder of and sold 2 businesses at profit.

COACHING EXPERIENCE

Coaching has been an essential part of my 32 years corporate experience. I have been in the position to identify and develop HIPO teams and have been actively involved in building leadership capacity among remote leaders across South Africa. I have designed and facilitated numerous coaching programmes. I have acted as a Mentor, Advisor and Consultant within the Retail environment as well as for start-up businesses. Since leaving corporate, I have mentored and coached individuals in terms of their self - discovery with the Enneagram, as well as one-on-one corporate coaching of Executives and Senior Leaders.